



Australian 16ft Skiff Association Board Meeting

Tuesday December 13, 2016 via Skype

Meeting Commenced: 8.00 pm

In Attendance: Rob Wasson, Lloyd Mullholland, Patrick Hanlon, Mark Graham, Michael McMahon, Jenny Tutt

Apologies: Clint Bowen, James Bury

Minutes taken by: Jenny Tutt

AGENDA ITEM	DISCUSSION POINTS	ACTION
1. Previous Minutes	Accepted: Rob Wasson Second: Lloyd Mullholland	
2. Action Points from previous minutes	<ul style="list-style-type: none"> JT has a meeting with the Accountant on 15/12. Will forward financial reports to board after the meeting. 13ft National Prizes – RW to follow up with Zhik. Victoria pay be able to put something together. 13ft Skiff Assoc would like their own National Title trophy. Will consider for the 2017/18 season. Rule 12.4 RW feels that this issue needs to be revisited. Feedback from 13's is that it is not fair and that parent/child place winners should not be acknowledged on the podium at all. Possibly go to Yachting Australia for a ruling. JT to send official letter to Darling Point to acknowledge that they will be hosting the 2018/19 National Titles Skiffs built in China – Peter Newman owns the mould, ASSA owns the rights to the moulds. Therefore, no boat can be built without the permission of the ASSA. It is understood that Australian Intellectual Property rights may not be honoured to in China. 	JT RW JT
3. Inward and Outward Correspondence	Full deposits for boats 5 and 6 have been paid. Therefore, loan repayments of \$10,000 each have been paid to Belmont and Manly Skiff clubs.	
4. Treasurers Report	As at 13 Dec: Working Account: \$ 15,922.48 Cash Reserve: \$ 62,447.64 NSW subscription fees will be paid in January – approx. \$18,000 PH noted that the QSSA is considering contributing \$5,000 to ASSA projects.	

	Accepted: Mark Graham Second: Lloyd Mullholland	
5. BANG Marketing	<p>Motion to accept BANG Marketing proposal titled – 16ft Skiff Brand Foundations, dated 16 August 2016, quoted cost \$13,200 (inc GST)</p> <p>Accepted Lloyd Mullholland Seconded: Pat Hanlon</p> <p>BANG discussion points:</p> <ul style="list-style-type: none"> • The BANG process consists of 3 one on one interviews with: Pat Hanlon Clint Bowen Troy Dobinson • A survey about our brand will be sent out to the 296 people on the newsletter mailout list • A 3-hour workshop to go over the results of the interviews and survey <p>The workshop will be in early January and will involve the board members and interested parties.</p> <p>The payment plan for BANG will be 50% of invoice cost in January and then remaining 50% will be invoiced on completion.</p> <p>CB to provide a note updating the board on details of BANG outcomes.</p>	RW
6. Prototype Sale	<p>The prototype boat was sold for \$30,000. MG felt that everyone should have been made aware that the skiff was for sale. The constitution should have been followed and the board should have been allowed to vote on if the skiff was to be put up for sale, and what the sale price should have been.</p> <p>LM would have liked the opportunity to purchase the skiff.</p>	
7. 2016/17 National Titles	<p>The registered number of boats is:</p> <p>16's – 30 13's - 12</p>	
8. Travel Expenses	<p>Proposed Travel Expenses for 2016/17 National Titles:</p> <p>Commodore: \$1,500 RPO: \$1,000</p> <p>Accepted: Lloyd Mullholland Seconded: Pat Hanlon</p> <p>Discussion Points:</p> <ul style="list-style-type: none"> • The 2015/16 budget was \$3,000 • Official duties for the officials differ each regatta depending on the skill level of the volunteers from the hosting club. • Do the National Titles need to have a professional RPO? Hugh Leicester has offered his time for free. MM is happy to work with Hugh 	
9. General Business	<ul style="list-style-type: none"> • Illegal Insignias on Mainsails – concern was raised about the size of insignias on mainsails. Currently only QLD have registered stickers. The stickers can only be 1m x 1m. NSW and ASSA to send out a reminder to all sailors regarding this rule. 	

Meeting concluded at 9.35 pm.

Next ASSA Board Meeting: February 14, 2017 at 8.00 pm. Clint to host via Skype